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it will enable you to use the system in your role as a business analyst or business user. this course will help you to prepare for the blueprinting stage of your sap s/ 4hana logistics execution implementation based on the (basic) transportation management functional scope. setting up the enterprise structures in sales. last but not the least, the country specifics, as with every release, sap has added several region- specific enhancements in this new release. die vorliegenden unterlagen werden von der sap se oder einem sap- konzernunternehmen bereitgestellt und dienen ausschließlich zu informations. ■■■■ sap ■■■■■■■■■■■■■■■■ ■■■■■■ ■■■■■■■■■■■■■■■■ ■■■■■■■■ ■■■■■■■■ sap ■■■■■■■■■■■■ ■ sap ■■■■■■■■■■■■■■■■■■■■■■■■■■■■ ■■■■■■■■■■■ ■■■ ■■■■■■■■■■. ■■■■■■■■■ sap ■■■■■■ sap ■■■■■■■■■■ ■■■■■■■■■■■■■■■■ ■■■■■■■ ■■■■■■■■■ sap se ■ ■■ sap ■■■■■■■ ■■■■■■■■■■■■■■■■ ■■■■■■■■■■■. in addition, you will learn how to perform the most important functions in the sales process chain, from presales to customer payment, in the sap s/ 4hana system. this certification exam is recommended as an entry- level qualification. the areas of materials management, manufacturing (make- to- order process), and financial accounting from the perspective of sales are also touched on.

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