Sign on to: Please use this identifier to cite or link to this item: Title: UnitManagement of International Journal of Scientific and Research Publications (IJSRP) Management of receivables is a key aspect of working capital management. The basic objective of management of receivables (debtors) is to optimise the return on investment on these assets. The basic objective of management of receivables (debtors) is to optimise the return on investment on these assets. Receivables are usually one of the largest current assets on a company's books. Accounts receivable risk management is a structured approach to managing uncertainties through risk assessment, developing strategies to manage it, and mitigation of risk using managerial resources Over an month period, this firm completely redesigned its re-ceivables management process, tools, staff skills, and management culture, implementing most of the principles and techniques de-scribed later in this book. Thus the purpose of receivables management is not to maximize sales and not to minimize the risk of bad debtsmanage its receivables. describe the techniques of monitoring receivables; understand the concept of factoring and; explain the issues involved in managing Non Performing Assets The basic goal of the receivables management is to maximize the value of the firm by achieving a trade-off between liquidity (risk) and profitability. Thus the purpose of The management of accounts receivable is essential to a company's financial stability and success. On the contrary, if the investment in receivables is low The basic goal of the receivables management is to maximize the value of the firm by achieving a trade-off between liquidity (risk) and profitability. This paper seeks to management. Large amounts are tied up in receivables, there are chances of bad debts and there will be cost of collection of debts. Effective receivables management guarantees on-time collection, Management of Receivables_ e download as PDF File.pdf), Text File.txt) or read online for free Help. The benefits from the company's improve-ment in its receivables, illustrated in Exhibit, include A receivable is an amount due from another party. Large amounts are tied up in receivables, there are chances of bad debts and there will be cost of collection of debts. The control and analysis of this asset is very important, because receivables are usually the biggest source of a company's cash flow management. On the contrary, if the investment in receivables is low Accounts Receivable Risk Management Practices and Growth of SMEs in Kakamega County, Kenya.