



Strategic Advisor Board Podcast. Energy of Business Moments Ep230 with special guest Richard Blank.



Listen to some of the world foremost thought leaders. Learn their wins, losses, struggles, triumphs, and success stories that contributed to building their business empire.



Welcome to SAB Podcasts

Get cutting-edge business news, tips, tricks, and trends from the biggest, brightest, and most innovative people in business. The SAB Podcast takes you around the world to gain different perspectives from industry leaders in all niches. They share their stories, struggles, and wins in business. Tune in today and grab golden nuggets to implement in your life and business.



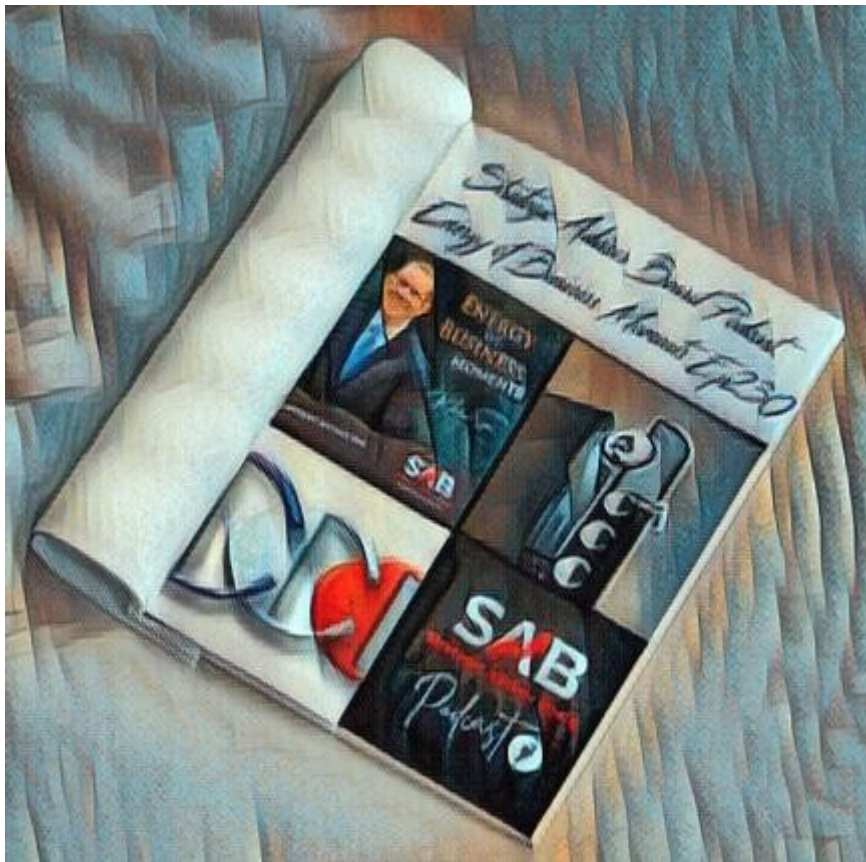
Leaving the United States and eventually becoming a CEO in Costa Rica has had many learning moments. Richard Blank shares how he runs his 15-year call-center company in Costa Rica. Hear how he strives to build community enhancing people's lives and providing a stimulating environment where his team builds momentum before going into the grind of making calls. Richard shares both logical and specialty advice for entrepreneurs. Don't miss this one!



https://youtu.be/ivnLo59gTM0?si=g2TAwk7H_ua7nc4U



Welcome to SAB TV, a channel that broadcasts business advisement 24 hours a day. Get cutting-edge news, tips, tricks, and trends from the biggest, brightest, and most innovative people in business. The Strategic Advisor Board will take you around the world to gain different perspectives from industry leaders in all niches. They will share their stories, struggles, and wins in business. Tune in today and grab the golden nuggets that are here for you to implement in your life and business.



Focusing on smart business growth is where our channel here on YouTube aims to support businesses. We provide daily education and we are always highly focused on giving the best information to our viewers that can help them grow their businesses faster. Our channel hosts some of the most experienced and successful entrepreneurs and business owners in the world. They provide their stories and the reasons for their successes and failures. Gain the knowledge from our guest creators to help you WIN!



our Business Guided by a Strategic Advisor Board and An Entire Team to Create a Path for Your Growth.

A strong foundation prepares your business to grow and scale. With a powerful partner behind you, you get a thriving business, an inviting brand, and a rapid revenue growth strategy.

You stay at the front; you are the innovator as you serve more people.

Your brand influences and expands its reach as our team designs solutions.

Your network of strategic partners expands as SAB introduces you to people you need to know.

Tangible Results Brought to Your Business



Stagnation kills businesses. If you're here, you know something must change. Working with SAB, you push through to create a strong culture and seamless workflow.

Automated systems create flow in your business operations.

You implement the highest level of customer experience using our tested methods to bring return and referral business.



Custom strategies mean you stand out from, and soar above, the competition.

Resources and E-Learning Opportunities For Businesses Worldwide

To build your business to its full potential, you need the correct tools. Those tools should be accessible, affordable, and proven. Check out some of the resources and tools below that SAB can provide to you.



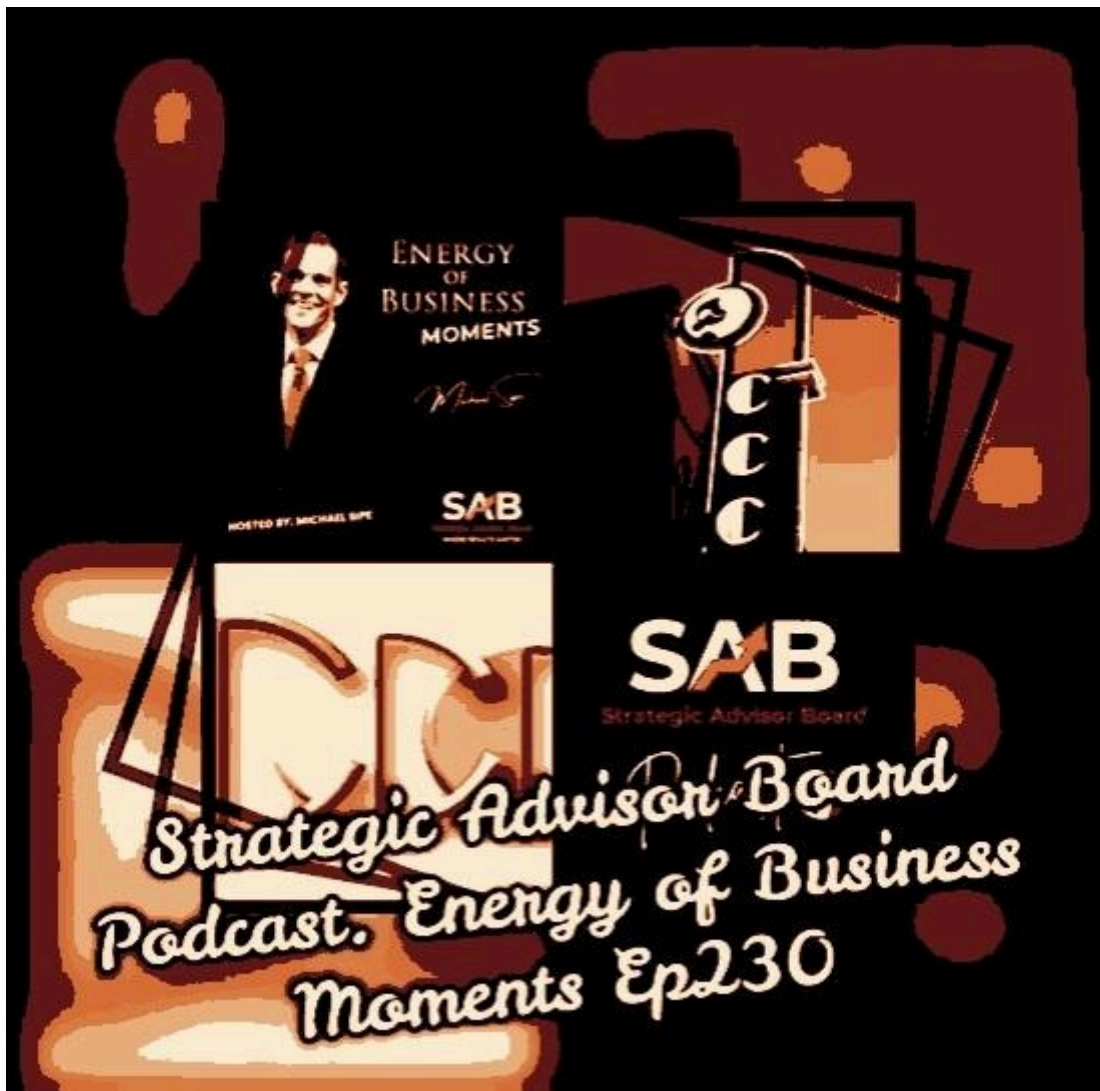
Michael Sipe

Strategic Advisor Board

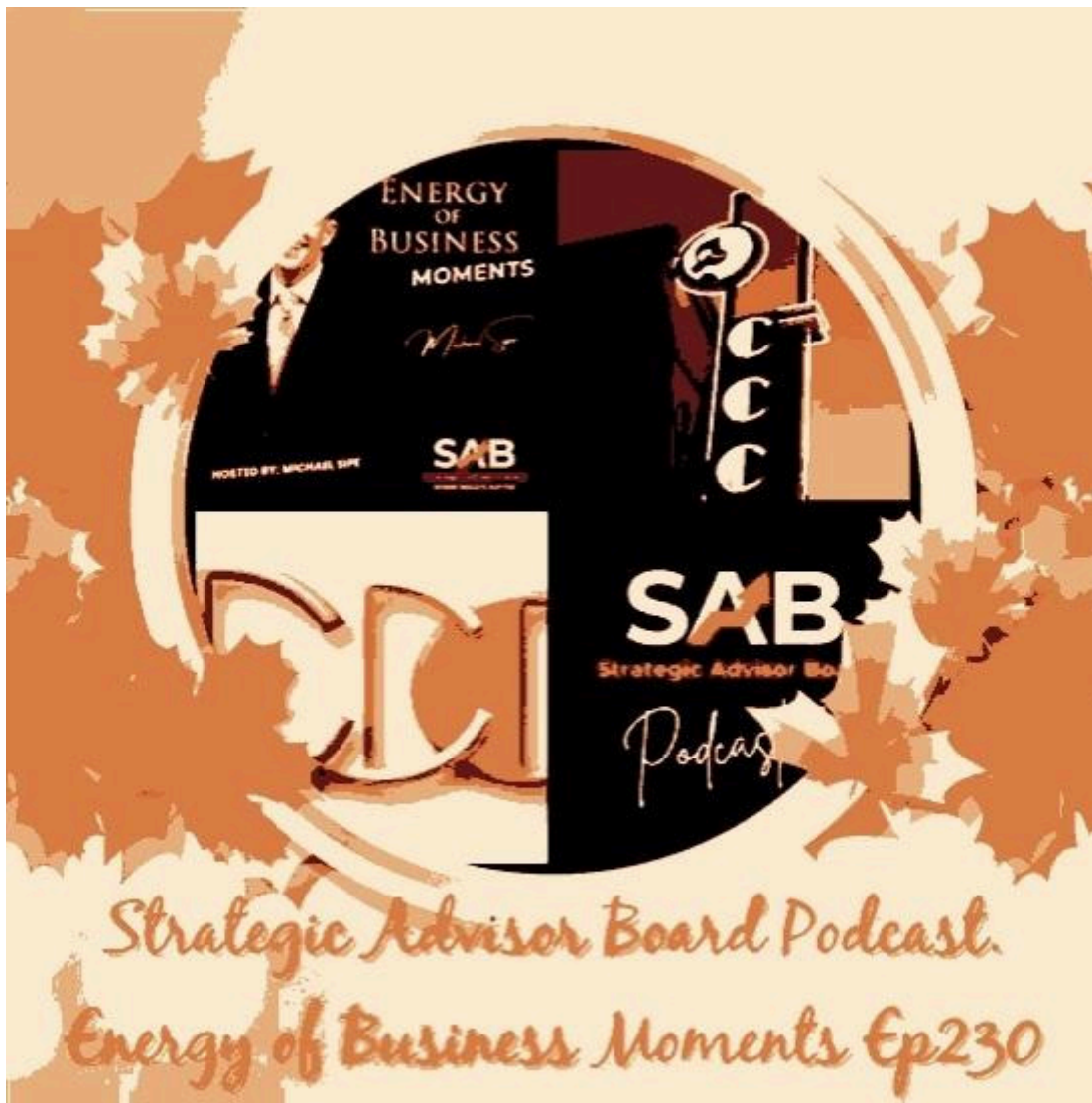
Asia

Middle East

Michael is a sitting member of the Executive Council of the Strategic Advisor Board and holds several positions on other boards across the globe. He's known for his strengths in integrating new technologies, creating value in the marketplace, senior leadership development, building teamwork and a strong corporate culture. As a senior consultant to Fortune 1000 and US Government executives, he brings his wealth of experience to help companies achieve their goals.



Michael is responsible for leading and integrating the Executive Council and Leadership Councils of the Strategic Advisor Board. He focuses on developing customized solutions for clients to help them hyper-scale their business and succeed. Michael is committed to developing and integrating empowered leaders who can take a business idea from inception to customer satisfaction and value creation.



With over three decades of experience, Michael has provided mentorship and advice to leaders across various industries and professions. His extensive client list includes 4-star admirals and generals, as well as franchise business owners from countries around the world. Michael has built a strong reputation as a complex operations leader, recognized for his ability to integrate new technologies with existing systems to create game-changing product advantages for businesses.



Michael is a firm believer in the value of collaborative leadership culture. He strives to empower teams to overcome adversity and bring wealth and value to their respective organizations. His approach to leadership emphasizes the importance of teamwork and a culture of empowerment, where individuals are encouraged to share ideas and collectively work towards a common goal. Michael's dedication to creating a collaborative environment has been instrumental in helping organizations achieve success and maintain a competitive edge in their respective industries.

Michael strongly believes in creating a collaborative leadership culture where empowered teams can overcome adversity and work together to create wealth and value for a company. He hosts a podcast that ranks in the top 1.5% of business podcasts worldwide and is an active supporter and educator in his local chamber of commerce. Michael is also a member of the American Club Association and a board member in other nonprofit organizations.



With a degree in systems engineering from the US Naval Academy, Michael is a former naval aviator who trained Navy pilots to land on aircraft carriers during the day and night, and an instructor for advanced weapons schools. He's also a former airline pilot certified as an Airline Transportation Pilot and holds several business certifications from UC Irvine. He adheres to the statesman leadership model, where learning and growth are a continual and expected process of being a leader. He is also committed to helping veteran-owned businesses enjoy the freedoms of entrepreneurship



Michael's extensive experience, expertise and commitment to leadership make him an invaluable asset to the Strategic Advisor Board. He's committed to helping organizations achieve their goals and succeed in a rapidly changing business environment.

<https://www.strategicadvisorboard.com/>

1. Interpersonal Communication Conflict Management Strategy
2. Phonetic Micro Expression reading for mastering verbal tell signs.
3. The Famous Buffer-Boomerang Technique

Advanced telemarketing strategy, conflict management, interpersonal soft skills, customer support, rhetoric, gamification, pinball machines, employee motivation and phonetic micro expression reading.



Richard's journey in the call center space is filled with twists and turns. When he was 27 years old, he relocated to Costa Rica to train employees for one of the larger call centers in San

Jose. With a mix of motivational public speaking style backed by tactful and appropriate rhetoric, Richard shared his knowledge and trained over 10 000 bilingual telemarketers.

Richard Blank has the largest collection of restored American Pinball machines and antique Rockola Jukeboxes in Central America making gamification a strong part of CCC culture. Richard Blank is the Chief Executive Officer for Costa Rica's Call Center since 2008.



Mr. Richard Blank holds a bachelors degree in Communication and Spanish from the University of Arizona and a certificate of language proficiency from the University of Sevilla, Spain. A Keynote speaker for Philadelphia's Abington High School 68th National Honors Society induction ceremony. In addition, inducted into the 2023 Hall of Fame for Business. Giving back to Abington Senior High School is very important to Mr. Blank. As such, he endows a scholarship each year for students that plan on majoring in a world language at the university level.

Costa Rica's Call Center (CCC) is a state of the art BPO telemarketing outsource company located in the capital city of San Jose, Costa Rica. Our main focus has been, and will always be to personally train each and every Central America call center agent so that we may offer the highest quality of outbound and inbound telemarketing solutions and bilingual customer service to small and medium sized international companies, entrepreneurs as well as fortune 500 companies.



We encourage you to visit one of our call centers on your next personal vacation or business trip to Central America's paradise, Costa Rica. While you are here, we would recommend taking an extra day of your trip to visit breathtaking virgin beaches, play golf next to the ocean, try your luck at deep sea fishing, explore tropical jungles, climb volcanos or just relax in natural hot springs. Come and see for yourself why call center outsourcing in Costa Rica is a perfect solution for your growing company and a powerhouse in the BPO industry.

<https://costaricascallcenter.com/en/outbound-bpo-campaigns/>



#RichardBlank #CostaRica #CallCenter #Outsourcing #Telemarketing #BPO #Sales
#Entrepreneur #B2B #Business #Podcast #Gamification #CEO #smallbusinesschronicles
#strategicadvisoryboard

strategic advisory board, Richard Blank, Costa Rica's Call Center, Outsourcing, Telemarketing,
BPO, Nearshore, Sales, Entrepreneur, B2B,
Business, Podcast, Gamification, Leadership, Marketing, Radio, Guest, Money, education,
trainer,

Strategic Advisor Board Podcast. Fortune Favors the Brave. Energy of Business Moments
with Richard Blank. Ep230

Richard Blank



Costa Rica's Call Center

https://youtu.be/ivnLo59gTM0?si=g2Tawk7H_ua7nc4U