



The Peak Performance Greatness Show. Dedicated practice sales. A winning strategy with Richard Blank

Your host, Christopher Dedeyan, talks with Richard Blank of Costa Rica's Call Center. CRCC is a call center specializing in state of the art BPO telemarketing. Being Based in Costa Rica they supply call center training to all of Central America with bilingual customer service.



On The Peak Performance Greatness Show, your host, Christopher Dedeyan, encourages seasoned business owners and business leaders to share their journeys and expertise and discuss the power of having a growth mindset.



By Christopher Dedeyan > The Peak Performance Greatness Show

63 - Dedicated Practice with Costa Rica's Call Center's Richard Blank

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Business and industry

We cover topics including leadership, overcoming challenges and obstacles in business, the successes you have experienced, and how you have developed your habits to be a peak performing individual.



We'll also let our guests share on the subjects they're well-known for. No matter the topic, you'll be hearing real stories from real people.



Christopher Dedeyan, the creator of this podcast, believes that every individual has a unique and powerful message that can positively impact the world.



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Being Based in Costa Rica they supply call center training to all of Central America with bilingual customer service.



They are capable of handling and sized BPO and will offer your business a proven method of expanding or staying in contact with your current customers without the stress and added time needed by you in order to hire and train call center telemarketers by yourself.



Description of Episode #63 - Dedicated Practice with Costa Rica's Call Center's CEO Richard Blank



Christopher Dedeyan
Professional Speaker,
Peak Performance Coach
& Advocate for Learning Disabilities



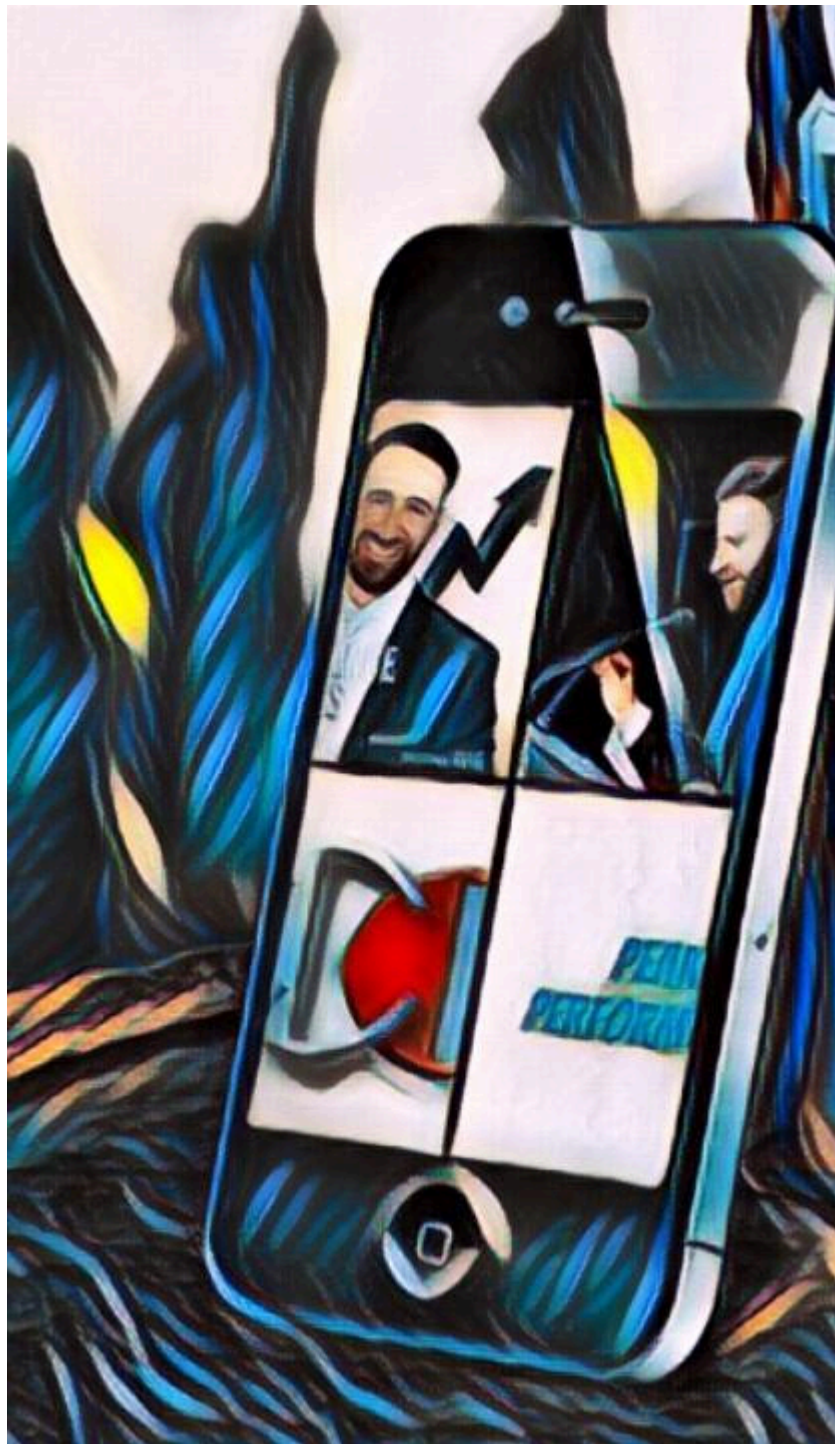
Christopher Dedeyan is a professional speaker and peak performance expert who helps entrepreneurs, leaders and employees alike manage stress, increase productivity and have more energy. He always gets his message across in a humoristic, charming, energetic and passionate way.



He developed his entrepreneurial skills and communication skills during the five years he built and ran his real estate brokerage company. During that time, Christopher noticed that he could help his colleagues with self-development by incorporating new rituals and habits in their lives that help them not only in their business but in their personal lives as well.



Diagnosed with dyslexia at the age of eight, he was faced with many failures along the way. Because of his relentless attitude of never giving up, the failures taught him how to succeed.



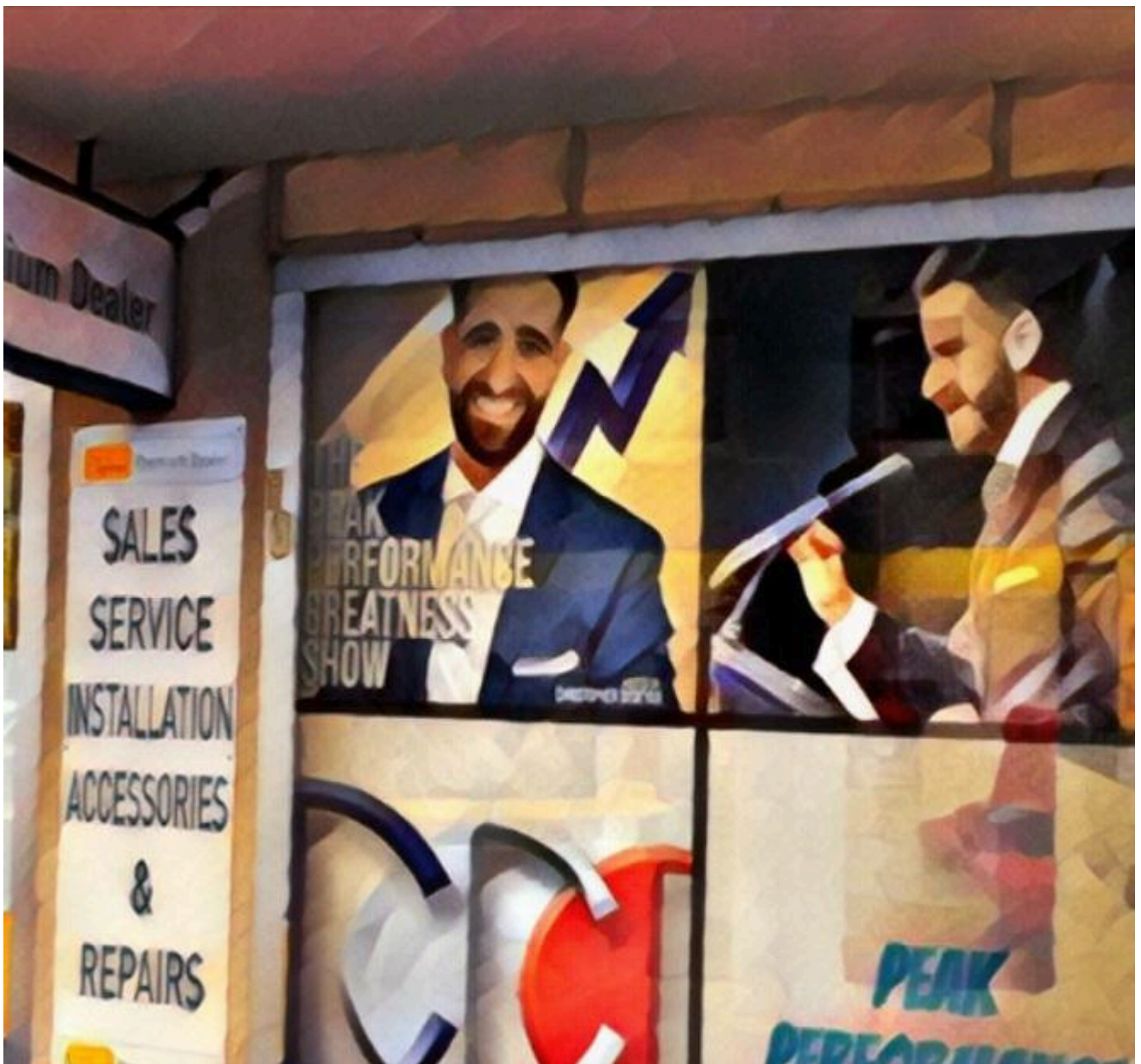
He attributes a huge part of his success as an entrepreneur to the lessons he learned growing up in the schooling system as a dyslexic.



Christopher helps his coaching clients to become the best versions of themselves. He truly believes in self-development. He doesn't only talk the talk but he walks the walk with himself having eight coaches and mentors for all facets and aspects of life. These advisors help him and keep him accountable to become the best version of himself so he can ultimately serve others.



Find your purpose and become a peak performing individual in your professional life and personal life. Christopher will help you get the results you want... Consistently!



I am a professional speaker, peak performance business/life coach and a learning disability advocate. I help people find their purpose and become a peak performing individual in their professional and personal life.



The goal of this channel is to optimize people who want to PERFORM with rituals, methodologies and mindset.

I thoroughly believe everybody has a purpose and it is our birthright and duty to live with in that. If every single human on this beautiful planet lives in their purpose, we will go forward with more love, joy, happiness, respect and empathy.



That is why I am committed to helping people get the competitive edge in business and in life by becoming a PEAK PERFORMER.



If you're living the feast or famine lifestyle and you're always stressed about money, you need to get off that roller coaster fast. The lack of structure in your business and unorganized

agenda is not only the culprit, but also a symptom of an even greater problem that you must first address, before the rest of these puzzle pieces can fall into place.



But what can you do about this? The answer lies in mindfulness about everything you do. The way you do anything is the way you do EVERYTHING.



So, starting with the details of how you wake up, how you fuel yourself, and the intentional actions you bring to your daily routine, you can begin to perform at peak levels. While most driven entrepreneurs want to skip all the work involved with the details, if you look closely you'll see that the most successful sales professionals are diligent about consistently following systems that drive results.



That's what Christopher Dedeyan can help you do... develop your Performance Potential by designing structure, rituals, and mindfulness that will dramatically improve your professional results (and have profound effects personally too!)



FEATURED PRESENTATIONS

Right Results Through Right Rituals:

This program is designed to help you discover your purpose and become a peak performing individual in your professional and personal life, all in a way that positively impacts your bottom line. You and your audience will discover:



How to reduce stress and increase productivity by using mindfulness practices in your daily work

Your emotional home (a safe place where you can flourish in all areas of your life)

How to hit emotional balance and consistently control your emotions

How to create a business that's going to work for you, so you're not creating a business that you have to work forever.

Get the competitive edge in business & life.



Success Through Brain Chemistry & Energy:

This program is designed to help you understand and get a blueprint of the tricks and methodologies used by the most successful people. The game we are playing is brain chemistry and energy. You and your audience will discover:



How to tap into the success matrix that combines different vibrations of your mind and manifestations to drive you to higher accomplishment and prosperity.

How to use energy and frequency to accomplish your goals by bending reality.

How to utilize your unconscious mind for a greater results.



Are you seeking to get to the next level in your business and personal life? You may have the edge, but do you have what it takes to stay sharp consistently? If you have the desire to reach your peak performance in every aspect of your life and achieve lasting results then coaching is for you!

A private one-on-one coaching session with Christopher is a high-level experience designed to help an individual maximize their potential and take their levels of success both personally and professionally beyond what they ever have experienced in their past.



Christopher has coached all types of entrepreneurs, business people, employees, investors and many more on how to place the right results in their lives that would give them the sustainable and consistent results to become a peak performing individual. The tricks and

step-by-step processes to sustain peak performance in your personal life and professional life resonates with all generations. Everybody has the capability to increase their potential. The common belief is that you have to take huge steps in your life to get there but in fact, Christopher will show you that it just takes a consistent 2 mm shift for a sustained period of time.



Christopher helps his clients gain confidence, get clarity, avoid being overwhelmed and reach their goals, faster than they ever thought possible. Christopher has a unique way of empowering people to get into action, make quantum leaps and fast track their success. Our network of podcasts is 500+ strong and grows by the day. Also, we vet all of the podcasts that we work with very carefully and are cultivating relationships with each one. We get to know their “what,” “why” and the types of guests they are looking for. There is no guessing on our behalf. Successful podcasting is rooted in the community, alignment and synergy on both sides of the mic.

The podcasts that we pitch our clients to are consistent and podcasting pros. They have well established show counts, a solid number of reviews and a prior guest list that is awesome.



We have booked over 5000 guests on podcasts and counting. We will never cold pitch our clients to a podcast in which we do not have an existing relationship. We will always ensure that the shows our clients appear on are professionals, established and well vetted.

We will manage all aspects of pitching and scheduling our clients to podcasts only in complete alignment with the brands and growth goals.

Christopher has spoken in front of over thousands of people. In classrooms, universities, companies & professional associations as a keynote speaker. He has been featured in Le Devoir, Canal Vie's "La Belle Gang" & has worked with the Ministry of Education of Quebec for their policy on educational success.

Advanced telemarketing strategy, conflict management, interpersonal soft skills, customer support, rhetoric, gamification, pinball machines, employee motivation, tell signs through phonetic micro expression reading, the pros and cons of A.I and finally, The Famous Buffer-Boomerang Technique

Richard's vision quest journey is filled with twists and turns. At 27 years old, he relocated to Costa Rica to train employees for one of the larger call centers in San Jose. With a mix of motivational public speaking style backed by tactful and appropriate rhetoric, Richard shared his knowledge and trained over 10 000 bilingual telemarketers over two decades.

Richard Blank has the largest collection of restored American Pinball machines and antique Rockola Jukeboxes in Central America making gamification a strong part of CCC culture. Richard Blank is the Chief Executive Officer for Costa Rica's Call Center since 2008.

Richard Blank



Mr. Richard Blank holds a bachelors degree in Communication and Spanish from the University of Arizona and a certificate of language proficiency from the University of Sevilla, Spain.

A Keynote speaker for Philadelphia's Abington High School 68th National Honors Society induction ceremony. In addition, entered into the 2023 Hall of Fame for Business along side other famous alumni. Paying it forward to Abington Senior High School is very important to Mr. Blank. As such, he endows a scholarship each year for students that plan on majoring in a world language at the university level.

Costa Rica's Call Center (CCC) is a state of the art BPO telemarketing outsource company located in the capital city of San Jose, Costa Rica. Our main focus has been, and will always be to personally train each and every Central America call center agent so that we may offer the highest quality of outbound and inbound telemarketing solutions and bilingual customer service to small and medium sized international companies, entrepreneurs as well as fortune 500 companies.

<https://costaricascallcenter.com/en/outbound-bpo-campaigns/>

Christopher Dedeyan, The Peak Performance Greatness Show, Richard Blank, Costa Rica's Call Center, Outsourcing, Telemarketing Call Centre, BPO, Nearshore Contact Center, Sales, Entrepreneur, B2B, Business, Podcast, Gamification, Leadership, Marketing, CX, Guest, Money, B2C education, BPO trainer,

#ThePeakPerformanceGreatnessShow #ChristopherDedeyan #RichardBlank #CostaRica
#CallCenter #Outsourcing #Telemarketing #BPO #Sales #Entrepreneur #B2B #Business
#Podcast #Gamification #CEO #learnpodcasting #podcastepisode #podcastguest #podcasting
#podcastinterview #podcastplaylist #podcasts #podcastskills #podcastshow

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