



The Weekly VasI With Ahad podcast guest Richard Blank Costa Ricas Call Center

Meet Mr. Richard Blank, the CEO of CCC, distinguished for his extensive background in bilingual telemarketing. Explore the hurdles and triumphs that have molded his journey, from conquering new languages to participating in meaningful dialogues.



Ahad embarks on a podcasting adventure with the goal of facilitating challenging dialogues.

AHAD

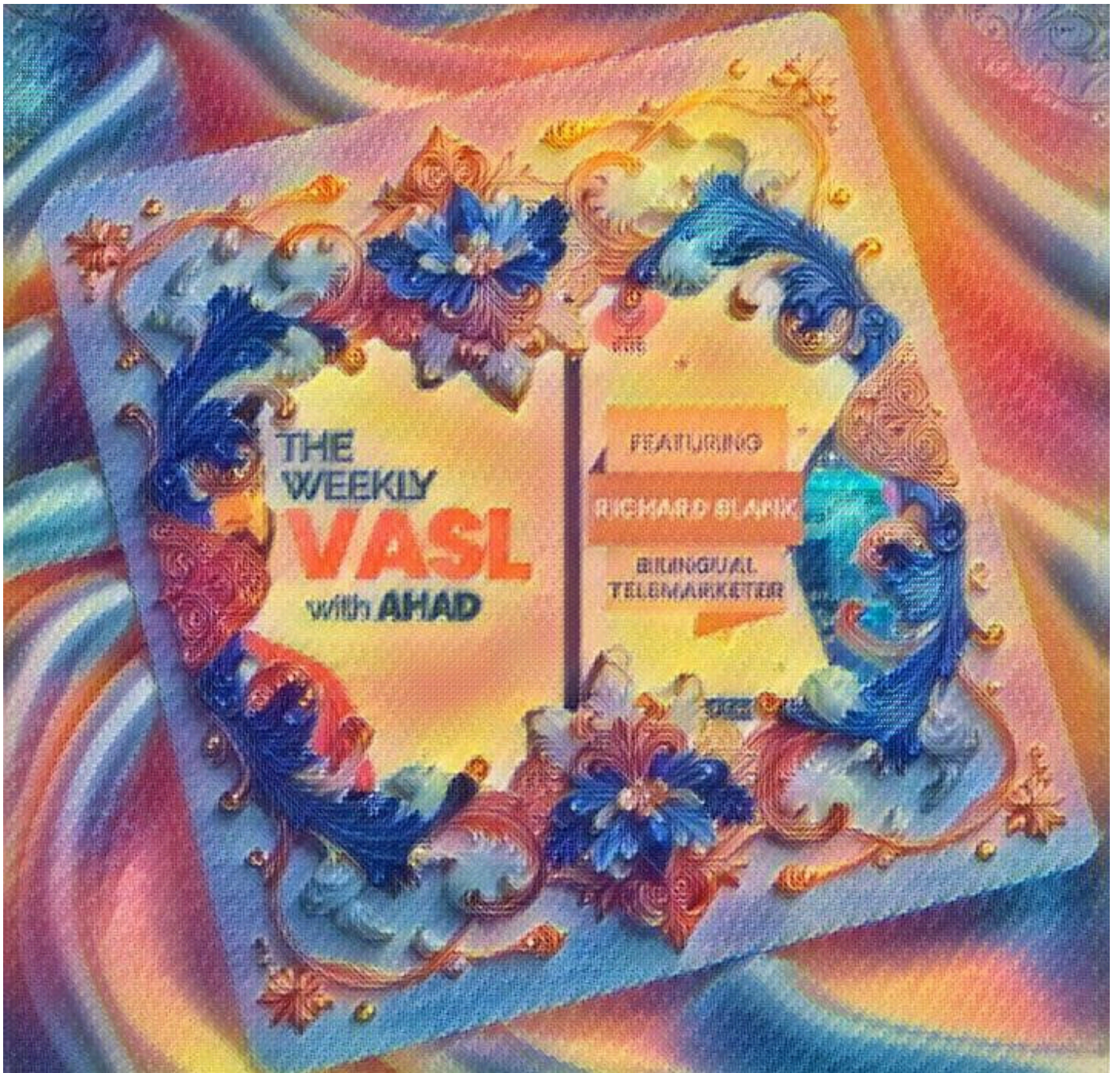
His mission is to help people have difficult conversations easily.



By bringing topics out in the open, he aims to empower individuals to be able to have nuanced conversations and grow as individuals.



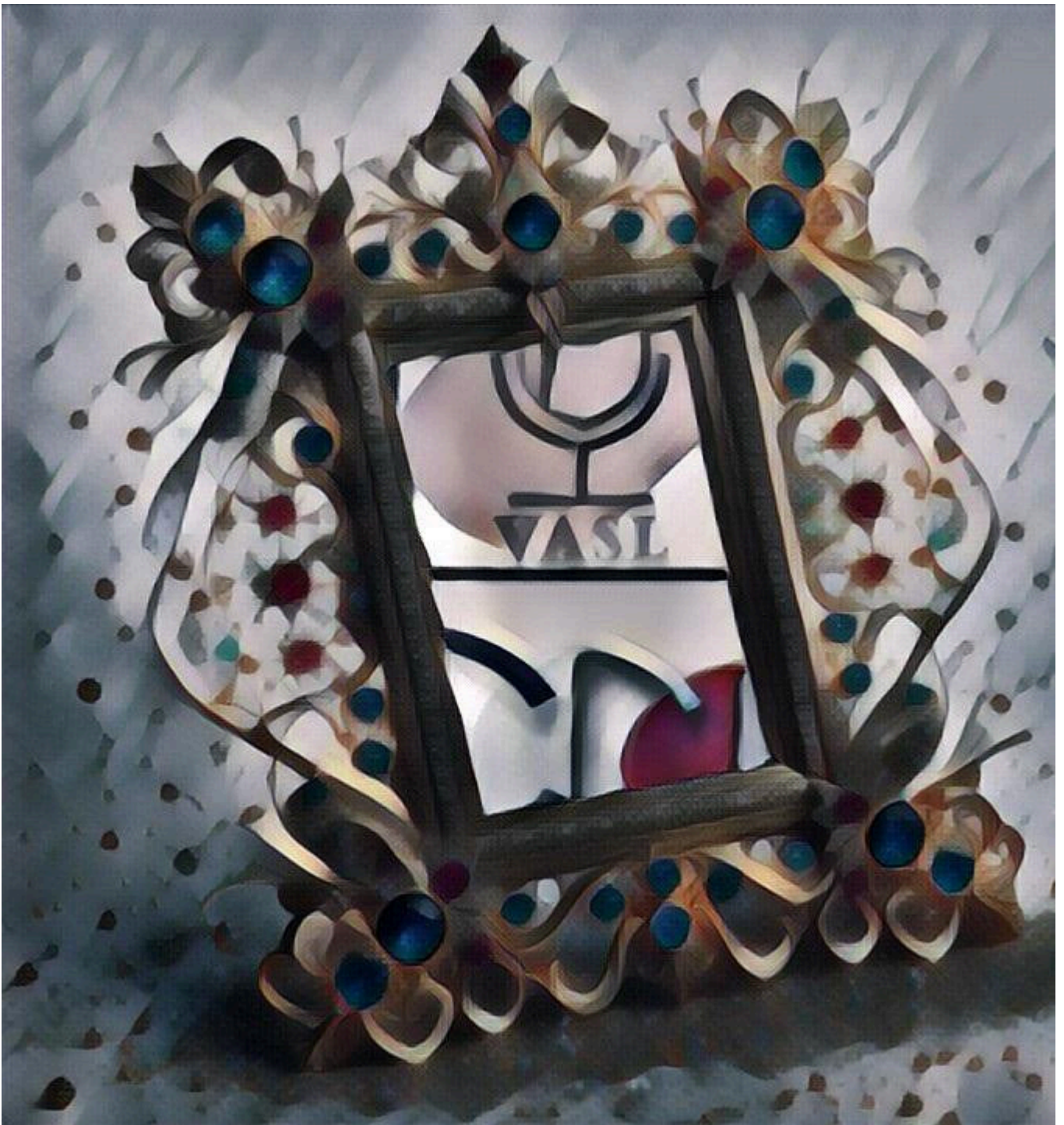
Watch him every Friday as he brings to your screens fresh podcast with a brand new topic.



Join us for an insightful conversation with Mr. Richard Blank, the CEO of CCC, renowned for his extensive experience in bilingual telemarketing.



Ahad will steer the conversation into the nuances of cold calling while exploring Richard's remarkable journey through Spain, Costa Rica, Africa and other exotic destinations where he spent his time grasping as much exposure as he could.



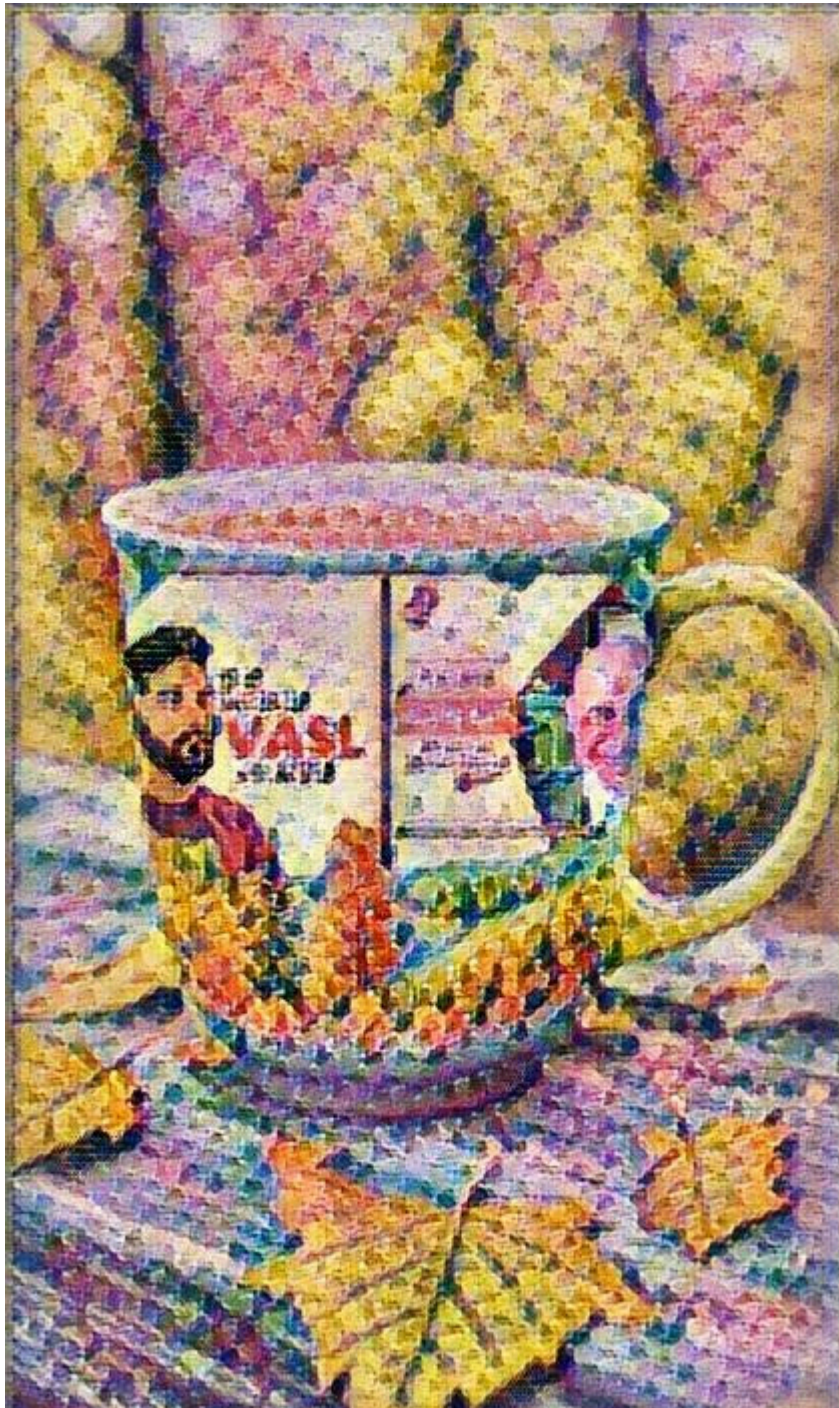
Discover the challenges and adventures that shaped his path, from mastering new languages to engaging in meaningful conversations.



Richard's resilience led him to become a self-made entrepreneur, training 10,000 individuals in soft skills and the art of creating enjoyable conversations.



Meet Mr. Richard Blank, the CEO of CCC, distinguished for his extensive background in bilingual telemarketing.



Explore the hurdles and triumphs that have molded his journey, from conquering new languages to participating in meaningful dialogues.



Richard's tenacity propelled him to self-made entrepreneurial success, where he has coached 10,000 individuals in honing soft skills and mastering the art of crafting delightful conversations.



Mindful Musings

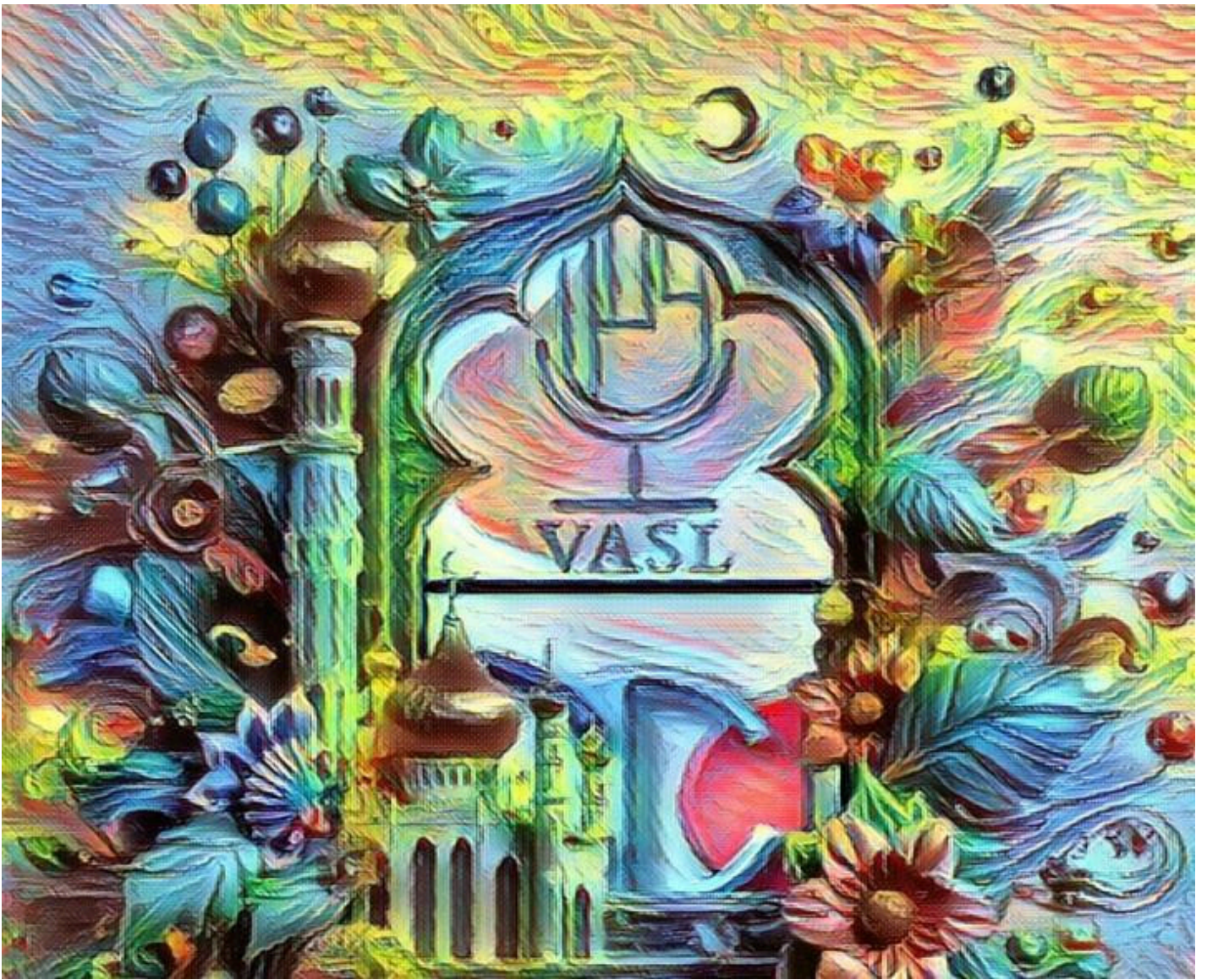
Your Weekly Dose of Knowledge



In the realm of human interaction, there exists a trove of conversations shrouded in silence—topics that tiptoe around our thoughts, rarely daring to emerge into the open.



These are the conversations that dance at the fringes of discomfort, lingering on the periphery of our awareness. At Vasl, we make those conversations happen.



Making Difficult Conversations Easier

In an increasingly digital age, where screens often take precedence over face-to-face interactions, there exists an insatiable need to explore the very essence of what defines us as humans – our connections.



Ahad Budhani



I am a Data Consultant dedicated to accelerating growth for companies by unlocking the value in their data.



I assist small to medium-sized companies and startups that are beginning their data journey and looking to scale.



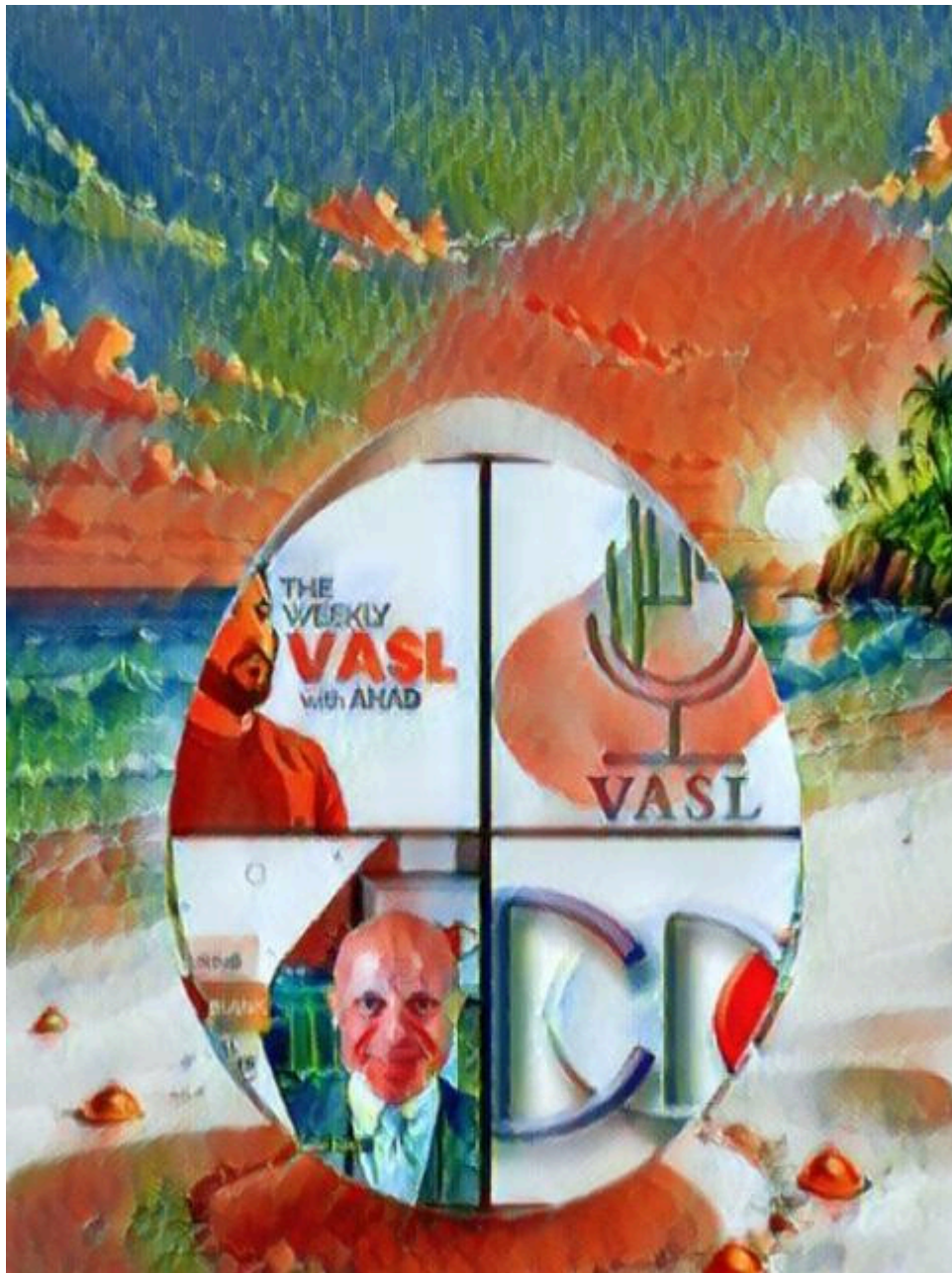
I help these organizations accelerate their growth by building tailored data infrastructures that unlock the full potential of their data.



We start by understanding where the client is in their data journey and where they want to be. Then, we provide a tailored plan to support that goal.



In addition to my hands-on data work, I have been actively involved in training and teaching data analytics since 2020.



I have trained organizations like Phillips, Rabobank, and NN, and collaborated with GrowthTribe, Qureos, and MICompany to foster data literacy and analytics skills.



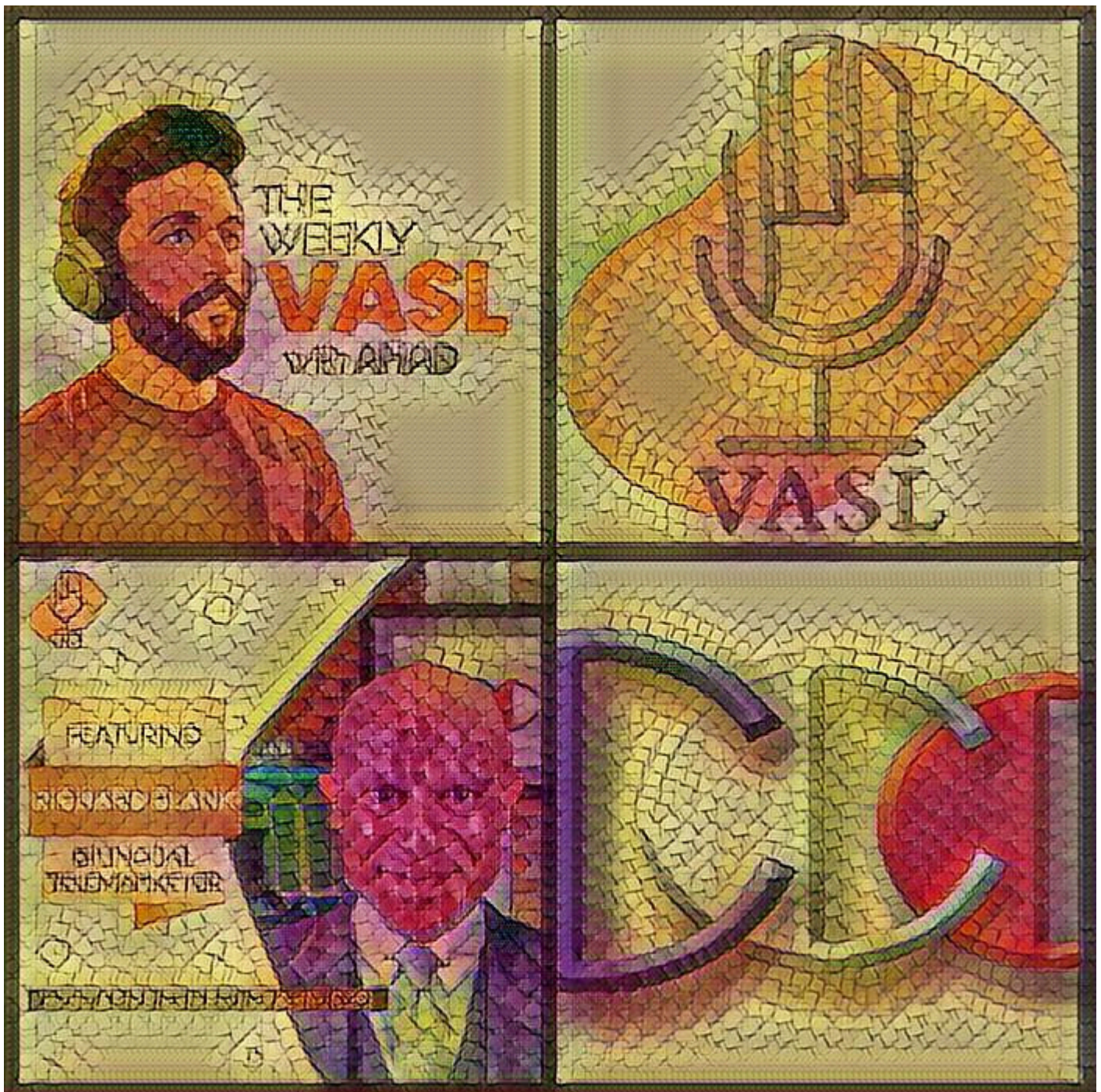
I envision a world where every company with access to data can make better decisions by becoming more aware of what their data has to offer.



If you have any queries about data for your company or are seeking to improve your data infrastructure, feel free to reach out.



Let's explore how we can work together to harness the power of data for your business success.



Success is not reserved for organizations alone. Individuals too can harness the principles of Data and Agile to conquer their goals and aspiration.



The Weekly Vasl

Curious Thoughts Delivered to Your Inbox Every Sunday 12pm CET

Data and Agile is used by Organizations to succeed, why not Individuals?



FEATURING

RICHARD BLANK

**BILINGUAL
TELEMARKETER**

Founder & CEO of Costa Rica's Call Center (CCC)



Meet Ahad, a seasoned coach with years of experience in the dynamic world of Data Science and Agile methodologies. With a passion for helping individuals reach their full potential, Ahad has mastered the art of asking the right questions and reaching goals through iterative improvement.



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Recognizing the significance of teamwork is paramount; none of our achievements would be conceivable without the unwavering effort from each team member. Success is not a solo performance; it's a collective masterpiece. In a landscape where numerous facets demand attention, the synergy of a united team becomes the driving force behind flawless execution.



The genuine essence of hard work reveals itself when the commitment invested in tasks transforms into a wellspring of satisfaction. It involves deriving fulfillment from the journey, coupled with a confident expectation of the outcomes. This stems from the understanding that the diligent effort exerted is akin to planting seeds, and the anticipation is set for a bountiful harvest of success.



Call centers transcend stereotypes of sweepstakes and time wastage. They stand as a superior source, driven by dedicated staff trained in soft skills and management. From diverse solutions to meeting KPIs, they prioritize effective communication in customer support,

ensuring satisfaction every time. It's time to recognize the true value call centers bring to the table.



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Success frequently hinges on a disciplined approach—consistently honing skills, meeting deadlines, and going an extra mile. It involves unwavering commitment, resilience in the face

of challenges, and consistently delivering quality work. By embracing these principles, individuals often pave their way towards achieving their career aspirations and contributing meaningfully to their field.



Richard's vision quest journey is filled with twists and turns. At 27 years old, he relocated to Costa Rica to train employees for one of the larger call centers in San Jose. With a mix of motivational public speaking style backed by tactful and appropriate rhetoric, Richard shared his knowledge and trained over 10 000 bilingual telemarketers over two decades. Richard Blank has the largest collection of restored American Pinball machines and antique Rockola Jukeboxes in Central America making gamification a strong part of CCC culture. Richard Blank is the Chief Executive Officer for Costa Rica's Call Center since 2008. Mr. Richard Blank holds a bachelors degree in Communication and Spanish from the University of Arizona and a certificate of language proficiency from the University of Sevilla, Spain.

A Keynote speaker for Philadelphia's Abington High School 68th National Honors Society induction ceremony. In addition, entered into the 2023 Hall of Fame for Business along side other famous alumni. Paying it forward to Abington Senior High School is very important to Mr. Blank. As such, he endows a scholarship each year for students that plan on majoring in a world language at the university level.

Costa Rica's Call Center (CCC) is a state of the art BPO telemarketing outsource company located in the capital city of San Jose, Costa Rica. Our main focus has been, and will always be to personally train each and every Central America call center agent so that we may offer the highest quality of outbound and inbound telemarketing solutions and bilingual customer service to small and medium sized international companies, entrepreneurs as well as fortune 500 companies.

<https://costaricascallcenter.com/en/outbound-bpo-campaigns/>

The Weekly Vasl With Ahad podcast , Ahad Budhani, Richard Blank, Costa Rica's Call Center, Outsourcing, Telemarketing Call Centre, BPO, Nearshore Contact Center, Sales, Entrepreneur, B2B, Business, Podcast, Gamification, Leadership, Marketing, CX, Guest, Money, B2C education, BPO trainer,

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